

# Technology & Innovation Scout (f/m/d)

PALFINGER stands for the most innovative, reliable, and economical lifting solutions that are used in commercial vehicles, rail vehicles, bridge inspection devices and in the maritime sector. To strengthen our team, we are looking for a **Technology & Innovation Scout (f/m/d)**.

P21st is the PALFINGER Corporate Incubator and is focusing on innovation to enhance, complement or substitute existing products, services, value chains, and competences. We build up strategic value by accessing new technologies and business models for PALFINGER. In the role of the Technology & Innovation Scout you work together with the Head of Innovation on the front-end of the innovation process. As a P21st core team member and Innovation Scout, you will be jointly responsible for identifying, evaluating, and tracking technology and innovation trends that align with our business objectives. Your role will involve proactive future trend observation, market analysis, and collaboration with internal stakeholders to drive the adoption of future topics. You will play a critical role in shaping our P21st technology and innovation strategy roadmap and ensuring we remain at the forefront of innovation advancements. This position requires an entrepreneurial mindset, strong analytical skills, and a passion for exploring new frontiers.

If you have a keen interest and curiosity in future trends and technology, innovation and are eager to turn them into reality, want to be part of an amazing team and are a self-motivated, target-oriented, empathetic, and creative personality it's definitively YOU we are looking for.

## YOUR RESPONSIBILITIES

### Drive idea generation initiatives and exploration of concepts to turn them into reality:

- Deliver ideas and impulses for an innovation approach
- Develop and prioritize early-stage solutions and ideas, concept and PoCs
- Drive idea creation, exploration, screening, and prioritization of projects in dedicated focus topics
- Support and lead projects and initiatives for specific use cases

#### Actively monitor the relevant market environment and industries:

- Observing and understanding business model innovations and assessing their feasibility
- Analyze changes in customer segments and in key industries triggering need for new solutions.
- Cooperate with external partners to jointly update together with the P21st Team the ISR (Innovation Strategy Radar)
- Together with other P21st team members and other internal or external stakeholders develop new concepts and innovation projects and drive them further.

### Support the process of the Innovation Strategy Radar (ISR):

- Support in design and implementation of strategic innovation tasks, development of methods & tools and sustainable dissemination of these within the organization
- Transformation of ISR insights trends and focus topics for management, product lines, R&D units, ...

### Support the Head of Innovation of P21st!

### YOUR QUALIFICATIONS

- University degree in a technical or economical field with min. 3 years of working experience in an innovative technology-oriented environment.
- In-depth knowledge of market trends, innovation and start-up ecosystems.
- Relevant experience and track record of successfully managing innovation-driven projects and future trend validation.
- Excellent networking and relationship-building abilities.



- Experience in a DeepTech start-up environment as a plus.
- Personal network in the innovation community and start-up scene is a plus.
- Well organized and structured person with hands-on implementation and project management skills in a technical environment.
- Highly motivated self-starter and entrepreneurial spirit which can deal with the tension between start-up speed of action and corporate process orientation.
- Flexible personality, who enjoys operating in an intercultural environment and brings willingness to travel (mainly within Austria).
- Strong communicator, who can translate and disseminate complex issues.
- Team player, who enjoys working in a creative and innovative team.

## WE OFFER

- Good work-life-Balance thanks to flexible working hours
- Performance-related payment and attractive bonus systems
- Career planning and development opportunities
- Ongoing further training
- Voluntary social benefits through our PALfit company health management system

Minimum gross salary according to Austrian metal industry collective agreement is EUR 50.286,18 per year. We are willing to overpay according to training and qualification. We are looking forward to your informative application!